

Presentation of the Monaco Financial Centre

Hôtel des Bergues – Geneva – 10th July 2012 Bernard ROUSSELOT President – in charge of Centre Promotion



Presentation of the Centre

- Development in the framework of Franco-Monegasque relations....
 - First banking houses dating from the end of the 19th C.
 - A real, fully-fledged beginning in the 1970s
 - Based on a Franco-Monegasque agreement, conferring approval and supervision of Monegasque banks to the French Authorities



Presentation of the Centre (2)

- ⇒ ... But, and in equal measure, on the basis of national regulations ...
 - In the 1990s, the centre counted more than 50 financial houses
 - Anxious for diversification, the authorities of Monaco then regulated several financial services, ancillary to banking
 - The collective management of Mutual Funds in 1987
 - Transactions in asset management of 1997



Presentation of the Centre (3)

→ ...altered and modernised in 2007

- So as to be in line with international standards
- With a view to providing the best possible client service
- To safeguard the security of the centre
- These transactions are, henceforward, approved by an independent Monegasque authority
- The Financial Transactions Monitoring Commission (the C.C.A.F)



Presentation of the Centre (4)

- → Monaco is not a member of the European Union, but is in the Euro zone
 - The Monetary Convention signed with France on behalf of the E.U. on 26th December 2001
 - Replaced by the Monetary Agreement of 29th November
 2011
 - Has made it possible for Monaco to adopt the Euro as monetary successor to the French franc.
 - Access to French payment systems and, then, to SEPA
 - Likewise for payment-delivery systems regulating European securities



Presentation of the Centre (5)

➡ Monaco and the major international bodies

- The Principality is a member of the UN, the Council of Europe and equally maintains relations with the IMF
- The IMF has carried out assessments of the stability of its financial system



Presentation of the Centre (6)

Monaco and the combat against moneylaundering and the financing of terrorism

- First legislation brought in as of 1970 (to combat drugtrafficking)
- Strengthening of the provisions made, in 1992/1993
- Creation of a specialised service, the SICCFIN, (Information and Monitoring Service for Financial Circuits)
- Active member of the Egmont Group, in 1997
- Participation in the Moneyval/GAFI operations



Financial Houses

→ A Franco-Monegasque supervision (Convention of April 1945)

- Updated in 1963, 2001, 2005 and October 2010
- France's specific legal provisions are applicable to Monaco regarding the regulation and organisation of financial institutions
- Moneco's legal texts regarding the role of administrator, auditor, or liquidators
- The E.U. consumer laws regarding the bank/customer relation do not apply, i.e. more contractual freedom



Financial Houses (2)

- ➤ Monitoring by the ACP, the Prudential Monitoring Body, ex Banking Commission/Banque de France
- ➤ All credit houses wishing to set up business in Monaco must obtain a double approval
- ➤ Authorisation from the Monaco Government, just as with any other company start-up in the Principality
- ➤ Approval from the French Prudential Monitoring Body
- ➤ By contrast, asset management activities are subject solely to Monegasque regulations and approved and monitored by the C.C.A.F. (Financial Transactions Monitoring Commission)



Financial Houses (3)

The creation of a bank in Monaco

- Incorporation in the form of a Public Limited Company (plc) of Monaco (an S.A.M.), of a French bank subsidiary, or of a foreign bank outlet.
- ACP approval, plus Government Authorisation
- Conditions imposed by French regulations, in terms of shareholding, of the minimum share capital, of organisation and internal auditing
- The subsidiaries, other than French, are also subject to double French and Monegasque approval
- No share capital, but a designation equivalent to the S.A.M., (or 'Public Limited Company of Monaco')



Monegasque regulations

Framed by Laws, Royal Ordinances and Decrees



- Law 1.338 of 7th September 2007
 Financial transactions performed in Monaco, subject to approval
- Royal Ordinance 1.284 of 10th September 2007
 Describing the operational conditions regulating approved companies
- Law 1.314 of 29th June 2006
 The safeguarding and administration of financial instruments



Monegasque regulation (2)



Collective Investment Funds (CIFs)

- Law 1.339 of 7th September 2007
 Regarding collective investment funds and investment funds: general principles
- Royal Ordinance 1.285 of 10th September 2007
 Describing the rules governing the collection and working of funds
- Ministerial Decrees 2008-50 & 51 of 4 February 2008 Description: simplified prospectus and joint declaration to be made by the asset management company and the custodian at the moment of creating a fund



Transactions subject to approval

→ A broad range, subject to the approval of CCAF

- 1. Third-part management of marketable securities/financial futures
- 2. CIF Management or other forms of CIF, under Monegasque Law
- Receipt and transmission of orders for Third-Parties on the financial markets
- 4. Advice and Assistance in figures 1 to 3
- 5. Management of foreign-law Collective Investment Funds



The conditions to be respected

▶ The Legal formalities

Exclusively Monegasque Public Limited Companies, or Subsidiaries of foreign banks in the Principality

- ➤ The financial guarantee

 Appreciated in the eyes of the shareholders
- ➤ Worthiness, experience, professional competence in management
- Resources deployed to engage in transactions

Material, technological and human resources



The conditions to be respected(2)

Capital (for the S.A.M./Monegasque plc)

- 450,000 EUR Third-party management and management of foreign assets
- 300,000 EUR Receipt/Transmission of orders and Advice and Assistance
- 150,000 EUR Management of Monegasque assets up to €250m, then, €40,000 supplementary in blocks of €200m

Company purpose

• Exclusive company purpose, stating clearly, in black-and-white, what are the financial transactions envisaged.



The approval process for a corporate body

→ Vis-à-vis the Financial Transactions Monitoring Commission

- Getting into contact with the General Secretariat
- Application for approval (Dossier available on the website)
- Waiting period (Decision within six months of filing the completed dossier)
- Amendments to the dossier (New procedure)

→Vis-à-vis the Management for Economic Expansion

Necessary procedure for setting up a company in Monaco



Creating a Monegasque fund

- Either a Collective Investment Fund (CIF) or an Investment Fund (IF)
 - > CIF: rules drawing inspiration from European standards
 - > IF: possibility of benefiting from more sophisticated strategies
- Open to the public, or reserved for certain persons
- Created conjointly by an Asset Management Company and a Custodian, both established in the Principality
- Approval waiting period: Three months for an open-end fund and 8 days for a reserved fund from receipt of completed dossier



Marketing the Principality's financial products

- Can only be carried out by establishments which have been properly approved by the Centre
- → Direct marketing of financial products by nonapproved bodies is forbidden